

# Burgdorff ERA's Associates Earn Award, Recognition

WESTFIELD — Faith Maricic, a Sales Associate with the Burgdorff ERA Westfield office, has been awarded the Burgdorff ERA President's Council Award.

The award is the company's highest and most distinguished honor, recognizing the company's top 17 of 825 sales associates throughout New Jersey and eastern Pennsylvania.

Burgdorff ERA President Judy Reeves recognized Ms. Maricic for her outstanding achievement during the recent Burgdorff ERA Awards Luncheon with approximately 700 Burgdorff ERA real estate professionals in attendance.

"This is the second year that Faith has been honored with a seat on the elite President's Council," said Ms. Reeves.

Ms. Maricic was also recognized for achieving the New Jersey Association of Realtors (NJAR) Million Dollar Sales Club Gold Achievement Award for Sales in excess of \$10 million in 1999. She has qualified for the NJAR Million Dollar Sales Club 13 times and is among a select group of sales associates in the NJAR Distinguished Sales Club.

She also earned the Gold Achievement Award in 1998, the Silver Achievement Award in 1992, '96,

'97 and the Bronze Award in 1987-91, '93, '94 and '95. A real estate professional for 13 years, Ms. Maricic has been ranked as one of the top sales associates in the state and the number one sales associate in the Westfield Office for five consecutive years.

Ms. Maricic was also named Saleswoman of the Month for March with five units sold amounting to a dollar figure of \$2.1 million.

Elizabeth Bataille of Clark, a consistent top achiever in the Burgdorff ERA Westfield office, has been named Saleswoman of the Month for April with seven units sold.

Ms. Bataille was a member of the New Jersey Association of Realtors (NJAR) Million Dollar Sales Club from 1989 through 1999 and achieved Bronze Level from 1989-96 and Silver from 1997-99. She has also attained the Burgdorff ERA Awards for Leader's Circle in 1999 and the Distinguished Sales Club in 1999 and 2000.

She also ranks in the top 10 percent of over 825 Burgdorff ERA sales associates and is a member of the company's President's Club this year.

# Talking Business

**Scott Mack**, a Westfield resident, was recently named Director of Consumer and Retail Marketing for the Manhattan office of GoCollect.com, a content, community and commerce portal for collectors.

Prior to joining the company, he worked at the Movado Group Inc., a maker of watches, most recently as Director of Marketing. He handled brand positioning, advertising and public relations.

He has 16 years experience in consumer and strategic marketing. Mr. Mack also worked for Phillips Lighting Company as a senior product manager in New Jersey and the Netherlands.

**Catherine Alexandrou**, owner of **Chez Catherine** Restaurant of Westfield, was recently awarded a Diplome from L'Academie Culinaire de France. The academy is very selective and awards this highest honor only to those who consistently meet or exceed the highest professional standards set by the French culinary community.

She is the first woman to ever receive this honor. Her name was submitted through members of the academy in the United States to the headquarters in Paris, France. The judges then voted to accept Ms. Alexandrou and the award was presented on April 23.

Her career in the U.S. began in New York City as a chef at La Petite Ferme 29 years ago. Chez Catherine which re-opened December 1997.

**Marcisart Media, Inc. (MMI)** of Scotch Plains is the recent recipient of two National Awards for the creation of its own direct mail postcard. The postcard, featuring a whopping "Dagwood-style" sandwich and the phrase, "Integrated Marketing is the difference between Going Hungry and Staying" on one side and a pathetic bite of a sandwich on the other side with matching phrase "Without Marketing Things Just Aren't the Same," took home The Communicator Awards "award of Disction" and the Summit Creative Awards "Award of Merit."

The Communicator Awards, a National and International awards organization, recognizes outstanding work in the communications field. The Summit Creative Awards is a national and international competition directed towards small creative firms and bestows awards upon those agencies that demonstrate intelligent, innovative and creative concepts, strategies and executions.

**Maria C. Sartor**, President of MMI,

said this was the first year the company entered the competition.

**Sherl Brand**, a registered nurse and lifelong Westfield resident, has been named Member of the Year of the Home Health Assembly of New Jersey (HHANJ).

Ms. Brand is Director of Corporate Business Development for Patient Care, Inc., a home health care company based in West Orange with a Westfield branch located at 120 Elm Street.

Currently Vice President of the Board of HHANJ, Ms. Brand has been honored for many contributions, chief among them her work in support of needed legislative changes in Medicaid programs. Ms. Brand's leadership in the area of health care has been recognized by Governor Christine Todd Whitman, who last year appointed her to the Task Force on the Affordability and Accessibility of Health Care in New Jersey.

United National Bank of Bridgewater has announced that **Gregory A. Haines** of Scotch Plains has joined the bank as Senior Vice President and Department Head of the Residential Mortgage Department. Mr. Haines has been involved in banking for over 27 years of which 22 years has been in Real Estate Lending. He most recently worked for PNC Bank.

The Morristown-based law firm of Riker, Danzig, Scherer, Hyland & Perretti LLP has announced that **Dahesh D. Patel** of Westfield has become an associate with the firm.

Mr. Patel earned his law degree from the University of Texas School of Law in 1997, where he was the recipient of the Collie Scholarship in Tax Law.

Mr. Patel is admitted to practice in New Jersey and New York. He is also a licensed Certified Public Accountant.

Westfield resident **Alan De Rose** has been elected to the Board of Trustees of Link Community School, Newark.

Executive Director of Proprietary Trading for CIBC World Markets in New York City, Mr. De Rose holds a Bachelor of Arts degree in Economics from Princeton University.

*Talking Business is published periodically in The Westfield Leader and Scotch Plains-Fanwood Times. Submissions should be sent to paul@goleader.com*

# Westfield's Weichert Realtors Announces Top Producers

WESTFIELD — Brenda Putzer, a Sales Associate with Weichert Realtors' Westfield Office, has won the office's top listing award for the month of March.

Ms. Putzer, a licensed real estate professional since 1986, is a member of the Greater Union County Association of Realtors. She is a company Buyer Specialist, qualified to act as the single point of contact throughout the home buying process for buyers who wish to use the services of Weichert's affiliated mortgage, insurance and title companies.

She is a representative for Weichert's Historic Homes Division, specializing in vintage homes and properties of historical significance. Among her many accomplishments are membership in Weichert's Million Dollar Sales and Marketed Clubs and the 1998 New Jersey State Million Dollar Club.

Ms. Putzer, who is married and has four children, recently moved to Plainfield from Westfield.

A former resident of Fanwood, she serves home buyers and sellers in Union, Somerset and Middlesex Counties.

**Louis Faruolo**, a Sales Associate with Weichert Realtors' Westfield Office, has been honored for his outstanding achievement in sales during March.

Mr. Faruolo has consistently qualified for membership to Weichert's Million Dollar Sales and Marketed Clubs. His career achievements earned him a place in the company's 100 Sales Club and 100 Marketed Club. He has also been honored as a member of the company's Ambassador's Club.

Mr. Faruolo, who has qualified for state honors every year since 1986, is a member of the New Jersey Association of Realtors Distinguished Sales Club, created in 1994 to honor those who have earned membership to the State Million Dollar Club at least 10 times. He earned the bronze award in 1999.

An experienced real estate professional and licensed broker, Mr. Faruolo is a member of the Garden State and Middlesex Multiple Listing Services. He is a member of the Professional Standards Committee of the Westfield Board of Realtors.

A longtime resident of Fanwood,

he holds a bachelor's degree in economics from Rutgers University.

**Holly Cohen** of Westfield, a Sales Associate at Weichert Realtors' Westfield Office, has won the office's top producer award for the month of March.

Ms. Cohen, who ranks among the top 2 percent of Weichert's 7,500 sales associates as a member of the 1999 Ambassador's Club, is a consistent top producer who repeated as a member of the New Jersey State Million Dollar Club, and Weichert's Million Dollar Sales and Marketed Clubs in 1999. Her career achievements earned her a place in Weichert's 100 Sales and 100 Marketed Clubs.

Ms. Cohen, who is licensed in New Jersey, New York and Pennsylvania, also holds a New Jersey broker's license. She is a member of the Westfield, Greater Eastern Union County, Middlesex, Somerset and North Central Jersey Associations of Realtors.

**Carole Edzek**, a Sales Associate with Weichert Realtors' Westfield Office, has won the March top sales award, along with recognition for her outstanding achievement in listings.

They are the most recent office honors for Ms. Edzek, who ranks among the top 2 percent of Weichert's 7,500 sales associates as a member of the 1999 Ambassador's Club. She also qualified for silver honors in the 1999 New Jersey State Million Dollar Club, and repeated as a member of Weichert's Million Dollar Sales and Marketed Clubs.

An experienced, all-around real estate professional, Ms. Edzek has special expertise in relocation and new homes sales. She is a member of the Westfield Board of Realtors and the Garden State Multiple Listing Service. She is a past Chairman of the Eastern Union County Board of Realtors.

## Coldwell's Ms. Choi Makes NJAR Club For 13th Straight Year

WESTFIELD — For the 13th consecutive year Hye-Young Choi of the Westfield office of Coldwell Banker has been honored as a New Jersey Association of Realtors (NJAR) Million Dollar Club, Gold Level recipient.

Her accolades include the honor of being the number one sales associate for the Westfield office of Coldwell Banker, a position she has maintained since 1994.

### PUBLIC NOTICE

#### BOROUGH OF FANWOOD RESOLUTION TO AMEND BUDGET

WHEREAS, the local municipal budget for the year 2000 was approved on the 21st day of March, 2000 and WHEREAS, the public hearing on said budget has been held as advertised, and WHEREAS, it is desired to amend said approved budget, now THEREFORE, BE IT RESOLVED, by the Borough Council of the Borough of Fanwood, County of Union, that the following amendments to the approved budget of 2000 be made:

RECORDED	Ayes	Kline, Mitchell, Ryan, Schurtz, Whitaker
VOTE	Nays	Swindlehurst
	Abstain	None
	Absent	None

	FROM	TO
Anticipated Revenues:		
3. Miscellaneous Revenue - Section G: Special items of General Revenue Anticipated with Prior Written Consent Director of Local Government Services - Other Special Items: Storm Damage - Emergency State Aid	\$ 39,914.71	\$ 74,140.86
Total Section G: Special items of General Revenue Anticipated with Prior Written Consent Director of Local Government Services - Other Special Items:	123,011.22	157,237.37
<b>SUMMARY OF REVENUES:</b>		
3. Miscellaneous Revenues:		
Total Section G: Special Items of General Revenue Anticipated with Prior Written Consent Director of Local Government Services - Other Special Items	123,011.22	157,237.37
Total Miscellaneous Revenues	1,626,662.42	1,660,888.57
5. Subtotal General Revenues (Items 1, 2, 3 and 4)	2,461,662.42	2,495,888.57
6. Amount to be Raised by Taxes for Support of Municipal Budget:		
A) Local Tax for Municipal Purposes including Reserve for Uncollected Taxes	3,242,408.78	3,219,907.63
Total Amount to be Raised by Taxes for Support of Municipal Budget	3,242,408.78	3,219,907.63
7. Total General Revenues	5,704,071.20	5,715,796.20
8. General Appropriations:		
a. Operations Within "CAPS":		
Administrative & Executive:		
Other Expenses	42,250.00	46,250.00
Shade Tree Commission:		
Other Expenses	33,000.00	34,500.00
Fanwood Rescue Squad:		
Other Expenses:		
Contract	5,000.00	5,500.00
Road Repairs and Maintenance:		
Other Expenses:	73,300.00	75,275.00
Parks and Playgrounds:		
Other Expenses:	7,110.00	7,610.00
Celebration of Public Events:		
Other Expenses:	8,700.00	9,450.00
Total Operations (Item 8a. Within "CAPS")	3,884,548.00	3,893,773.00
Total Operations Including Contingent Within "CAPS"	3,886,548.00	3,895,773.00
Detail:		
Other Expenses (Including Contingent)	1,361,951.00	1,371,176.00
h-1. Total General Appropriations for Municipal Purposes Within "CAPS"	4,131,023.00	4,140,248.00
8. General Appropriations:		
a. Operations Within "CAPS":		
Maintenance of Free Public Library	251,955.00	254,455.00
Total Operations Excluded From "CAPS"	619,077.00	621,577.00
Total Operations Excluded From "CAPS"	643,263.20	645,763.20
Detail:		
Other Expenses	552,106.20	554,606.20
h-2. Total General Appropriations for Municipal Purposes Excluded From "CAPS"	1,239,048.20	1,241,548.20
o. Total General Appropriations Excluded From "CAPS"	1,239,048.20	1,241,548.20
l. Subtotal General Appropriations (Items (h-1) and (o))	5,370,071.20	5,381,796.20
9. TOTAL GENERAL APPROPRIATIONS	5,704,071.20	5,715,796.20

BE IT FURTHER RESOLVED, that two certified copies of this resolution be filed forthwith in the Office of the Director of Local Government Services for his certification of the local municipal budget so amended. It is hereby certified that this is a true copy of a resolution amending the budget, adopted by the governing body on the 3rd day of May, 2000.

Eleanor McGovern  
Municipal Clerk  
Fee: \$154.02



Find us on the Internet at:  
[www.weichert.com](http://www.weichert.com)

**Top Producer Month of April**



**Brenda Putzer**  
Sales Representative  
NJAR Million Dollar Sales Club 1998  
Weichert Million Dollar Sales Club  
Weichert Million Dollar Marketed Club  
Historic Homes Representative  
Buyers Specialist

**Outstanding Achievement Marketed April**



**Kevin Bamrick**  
Sales Representative  
Realtor Associate

**BUY FOR \$2,407**



**STAR STUDDED Legend**  
Cranford - Built in 1740 & 1860, loaded with living space for 21st Century family. Federal Colonial with 4 Bedrooms, 2 Baths, 1st floor Family Room, 3rd floor Great Room, original pine floors and beams. \$410,000 (0527430)

**BUY FOR \$2,171**



**CHARMING COLONIAL**  
Westfield - Comfortable, excellent condition, Living Room with fireplace, formal Dining Room, Kitchen with separate Dining Area, central air conditioning, enclosed porch, close to town, school & transportation. \$369,900 (0527447)

**BUY FOR \$2,283**



**SPECTACULAR VIEWS**  
Mountainside - Incredibly spacious elegant brick Colonial. First floor Bedroom Suite with Billiard Room/Den, huge Eat-in Kitchen, Family Room, fireplace, marble Baths, 3-car garage, panoramic views on cul-de-sac & more. \$849,000 (0527423)

**BUY FOR \$2,283**



**DISTINCTIVE COLONIAL RESIDENCE**  
Westfield - Exquisite chestnut trim, high ceiling, oak flooring, columned front porch. Visit today! \$389,000 (0527442)

Monthly payments are for 30-year conventional fixed rate mortgages as detailed below. Please ask about: Lower Downpayments • Lower Monthly Payments • Other Options.

For purchase price up to \$21,500 monthly mortgage payments (principal + interest) quoted in our ads are to qualified buyers, based upon a 20% downpayment and a conventional 30-year fixed rate loan at 3.75% with 3 points. **A.P.R. 8.257%**. As an example, a \$100,000 loan would mean 360 monthly payments of \$725.07. For purchase price from \$21,501 to \$812,000, the monthly payments are to qualified buyers based upon a 20% downpayment and calculated at 8.00% with 3 points on a "Junior" 30-year fixed rate mortgage with an **A.P.R. of 8.336%**. An example of a \$500,000 loan would mean 360 monthly payments of \$3,668.82. Figures herein are approximate and do not include property taxes, hazard insurance, or homeowners association dues for a condominium purchase. Interest rates quoted are as of Mar. 1, 2000, and subject to change. Not responsible for typographical errors. Weichert Financial Services, executive office 225 Littleton Road in Morris Plains, NJ 07950. 1-800-829-CASH Licensed Mortgage Banker with the State Department of Banking in NJ, NY, CT and PA. Licensed lender in DE, MD, VA, D.C., AK, TX, WI. Equal housing lender. Weichert Financial Services is an affiliate of Weichert Realtors.

For Mortgage info call 1-800-829-CASH • For Insurance info call 1-800-255-1869

Westfield Office  
185 Elm Street  
**908-654-7777**

Ask about Weichert's One-Stop Shopping Services



Eleanor McGovern  
Borough Clerk  
Fee: \$63.24